

MEET THE FIRMS SUCCESS GUIDE

Preparation:

- Attend Resume Critique Night
- Bring a padfolio and print out at least 20 resumes
- Dress to impress: (Business Professional)
 - * Wear comfortable shoes (you will be standing over three hours)
 - * Go easy on bling and perfume (if at all)
- Think of questions you may want to ask the professionals:
 - * Example questions:
 - * Why did you choose "X" firm
 - * (For a local firm): Does the firm specialize in certain industries?
 - * (When talking with a young firm rep): How did you find time to study for the exam?
 - * (For a local firm): What kind of training do you provide for new personnel?
 - * (When talking with a young firm rep): What are the seasonal overtime requirements?
- Do not discuss:
 - * Salaries
 - * Examples of accounting fraud or irregularities

Meet the Firms:

- Eat dinner before you arrive
 - * There will be food at the event, however, spend more time with firms than with food
- Get to the event before it opens
 - * There are more than 30 firms at MTF Night (30 firms / 3 hours = 6 minutes per firm)
 - * Plan to stay the entire three hours
- Talk with as many firms as you can
 - * There is a lot of turnover in public accounting, and you never know where you might land
 - * Students who begin working at Big Four firms later move to smaller firms
 - * Students who begin working at local or regional firms later move to Big Four firms
 - * Most students who begin working for a CPA firm after college leave for an industry position within two years
 - * See if you would be a good fit at that firm
- Make a good impression (You want the firms to remember who you are)
 - * Firm handshakes and eye contact are important
 - * Be interesting and engaging
 - * Be enthusiastic about accounting and be enthusiastic about your classmates
 - * Smile
 - * Do not swear or make fun of any firm or any person
 - * Even while you are eating and talking to friends, you can be overheard by firm representatives

After the Event:

- Participate in Mock Interviews
- Act professionally
 - * Attend all interviews that you schedule and do not cancel interviews at the last minute
 - * Continue interviewing with firms even if you receive an offer
 - * This may be your last opportunity to interact with the firms
 - * You may find out that you like some firms more than you expected
- Stay up to date with application deadlines